

TAYLOR NEJAT VAROGLU
2308 Spruce Street, Boulder, CO 80302
[Email](#) [LinkedIn](#) [Github](#)

TECHNICAL SKILLS: Ruby on Rails, ActiveRecord, SQL, Python, JavaScript, HTML, CSS, Bootstrap, OOP, TDD, Unit Testing, Integration Testing, API Testing, Postman, Git, CLI, AWS, Deployment, Salesforce, Slack, Data Analytics, Product Management

PROFESSIONAL EXPERIENCE

Turing School of Software & Design, Boulder, CO

March 2021 – Present

Back End Software Engineer

- Completed 800+ hours of object-oriented programming and test-driven development via an accredited, 7-month back end software engineering immersive program, gaining experience in agile workflow and database-driven web application design

PROJECTS

[Viewing Party](#)

- Consumed multiple API endpoints from The Movie DB to provide authenticated users with a hosted web application service to search for movies, and create viewing parties for their invited friends
- Tools utilized include: Ruby, RSpec, Rails, PostgreSQL, SQL, HTML5, CSS3, Bootstrap, Heroku, TravisCI, Atom, Git, and Github

[Little Etsy Shop](#)

- Deployed a hosted web application consisting of multiple relational databases, to model the popular e-commerce web site Etsy
- Tools utilized include: Ruby, RSpec, Rails, PostgreSQL, SQL, HTML5, CSS3, Bootstrap, Heroku, Atom, Git, and Github

[Mastermind](#)

- Deployed a hosted version of the classic game Mastermind through object oriented programming and test-driven development design principles
- Tools utilized include: Ruby, RSpec, Atom, Git, and Github

Zayo Group, Boulder, CO

June 2014 – February 2021

Product Manager – Wide Area Networks

(March 2017 – November 2019; February 2020 – February 2021)

- Key evangelist and subject matter expert for product suite; liaison between internal stakeholders to facilitate new sales, service retention, KPI analytics, and pipeline forecasting for Software-Defined Wide Area Network, Managed MPLS, VPLS, CloudLink, Internet, and DDoS mitigation services
- Project management lead for IT & Salesforce development enhancements to existing product portfolio and product development roadmaps. Maintained continuous product enhancement life cycle via Kanban methodology; implemented automation processes via Python scripting, Salesforce.com, MS Office Suite, and Google Drive to streamline internal team processes
- Responsible for embedded base and service retention programs; conducted routine presentations to the executive level, and customer-facing strategy discussions for accounts that exceed \$1M annual revenue. Successfully reduced year-over-year annualized revenue churn by 15% during tenure as program lead
- Winner of CSIT (customer success) award for most impactful contributions to Premier Accounts sales team

Agile Product Owner – Cloud Infrastructure & DevOps

(October 2019 – February 2020)

- Managed documentation and presentations to program director for sprint planning and demos for an agile scrum team focused on AWS cloud infrastructure and DevOps. Liaison between other agile teams to ensure all stakeholder needs are met
- Built an automated testing framework for microservice APIs via Postman, Node.js, and AWS CI/CD pipelines to ensure quality for a brand new customer portal focused on software-defined networking for cloud connectivity. Finalized and led the test plan to holistically cover all front end, middle-ware, and back end components that would ultimately support the customer portal

Sales Operations & Commissions Analyst

(June 2014 – April 2017)

- Managed administration of incentive compensation payments for Global Sales and Sales Engineering teams; responsible for accurate submissions to Accounting, Corporate Finance, and external auditing departments for SOX compliance of monthly and quarterly compensation accrual and actual reports
- Utilized HTML, CSS, and Bootstrap to develop and maintain internal sales enablement training websites

University of Colorado at Boulder, Boulder, CO

January 2013 – May 2014

Teaching Assistant – Business Statistics

- Instructed students weekly on course material, analysis packages, key concepts, and exam review, including ANOVA, Chi-Squared testing, probability theorem, and regression analysis
- Provided individual guidance as requested during weekly office hours

EDUCATION

University of Colorado at Boulder – Leeds School of Business

Graduation Date: December 2014

- Bachelor of Science in Business Administration with an emphasis in Marketing; GPA: 3.44
 - Certificate in International Business
- Dean's List: Fall 2013, Fall 2012, and Spring 2011
- Pioneer Ambassador, It's Not JAM (Just About Me): Living the Learning about Social Responsibility

Spring 2012