



Alex Lynch

Software Developer

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SUMMARY

My name is Michael "Alex" Lynch, a technology enthusiast with a detail-oriented focus that is quick to learn. My multicultural background and love of learning helps me to implement a diverse set of solutions for user needs. I hope to join a team that values diversity, and encourages my growth in software development.

SKILLS

LANGUAGES & FRAMEWORKS: Ruby, Ruby on Rails, Sinatra, SQL / Minitest / Capybara, JSON, GraphQL, HTML5 / CSS3 / PostgreSQL, RSpec

TOOLS: Microservice Architecture, Heroku, Test Driven Development, VC with Git / GitHub, Object Oriented Programming, REST APIs, Model View Controller Architecture, Travis CI

Currently Learning: Elixir, GraphQL

PROJECTS

Roots (Nov 2020): [Deployment Link](#) | [Github Link](#)

Technology: Elixir, GraphQL, Phoenix, ExUnit, API Building, PostgreSQL

Engineer the backend of an Elixir / Phoenix cooking recipe web application:

Grow Ops (Oct 2020): [Deployment Link](#) | [Github Link](#)

Technology: Ruby on Rails, API consumption, Sinatra, OAuth, PostgreSQL, HTML, CSS
Consumed multiple API endpoints to create location-specific gardening application.

Adopt Don't Shop (May 2020): [Deployment Link](#) | [Github Link](#)

Technology: Ruby/Rails/Oauth/HTML/CSS/RSpec/Capybara

Built a RESTful Rails online shopping platform where users can register to buy and sell goods.

EDUCATION

11/2020

Back End
Engineering

TURING SCHOOL OF SOFTWARE & DESIGN

03/2013

B.S. - History

TOWSON UNIVERSITY

CAREER

12/2019 - 11/2020

**Turing School of
Software & Design**

STUDENT OF BACKEND ENGINEERING

- ✓ Ruby on Rails / ActiveRecord
- ✓ SQL Databases | PostgreSQL
- ✓ RSpec | Capybara | VCR | Minitest | Test-Driven Development (TDD)
- ✓ Heroku | Github | Continuous Integration (Circle CI, Travis CI)
- ✓ Project Management | Git & Agile Workflows | Test-Driven-Development

INSIDE SALES REPRESENTATIVE | MID MARKET B2B SALES

12/2018 - 12/2019

Staples Business Advantage

- ✓ Built a book of business and performed the full sales cycle of qualifying leads, negotiating with leads, and closing leads to be on-boarded by the account manager teams
- ✓ Have presented sales pitches to senior leadership of small and medium sized businesses
- ✓ Created and implemented a Salesforce sales strategy using Salesforce buckets and calendar booking

FIELD ADMINISTRATOR | TECHNICAL SUPPORT

12/2016 - 12/2018

Staples Business Advantage

- ✓ Provided technical support for end-users, including hardware installation and configuration, software setup, technical ticketing, and technical troubleshooting.
- ✓ Provided technical support for NICE, Kronos, Salesforce, Avaya, Tableau, ServiceNow, and Tenfold.
- ✓ Managed inventory, created tracking for sales metrics, and coordinated project management.
- ✓ On-boarded new hires and participated in new hire training. Oversaw workforce management and payroll.
- ✓ Organized, planned, and executed events geared towards raising and maintaining morale along with vendor shows

EXECUTIVE ASSISTANT | ADMINISTRATIVE SUPPORT

03/2012 - 01/2016

Fairfax Realty

- ✓ Set appointments; set up and participated in open house events with realtor
- ✓ Provided technical support for Windows operating systems, and installed hardware
- ✓ Project management using Microsoft Office and Trello
- ✓ Wrote and posted listings on MRIS and social media, performed data entry tasks

RESTAURANT MANAGER | CUSTOMER SUCCESS

02/2010 - 03/2012

Havana Road Cuban Café

- ✓ Interviewed, hired, and trained new staff, including servers and cooks
- ✓ Tracked expenditures and end of shift revenue, created shift schedules and cleaning schedules
- ✓ Oversaw food standards, quality assurance of products, and accurate and timely delivery
- ✓ Setup and participated in vendor shows; sold grocery store line of products locally
- ✓ Provided customer success and satisfaction; performed conflict resolution